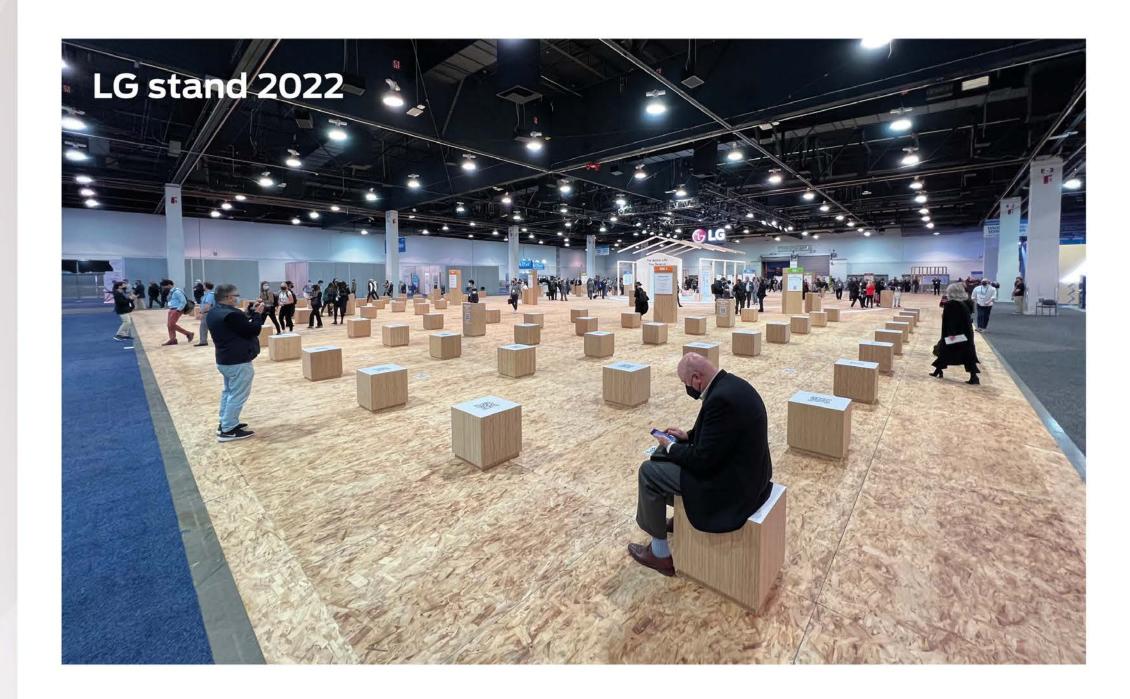
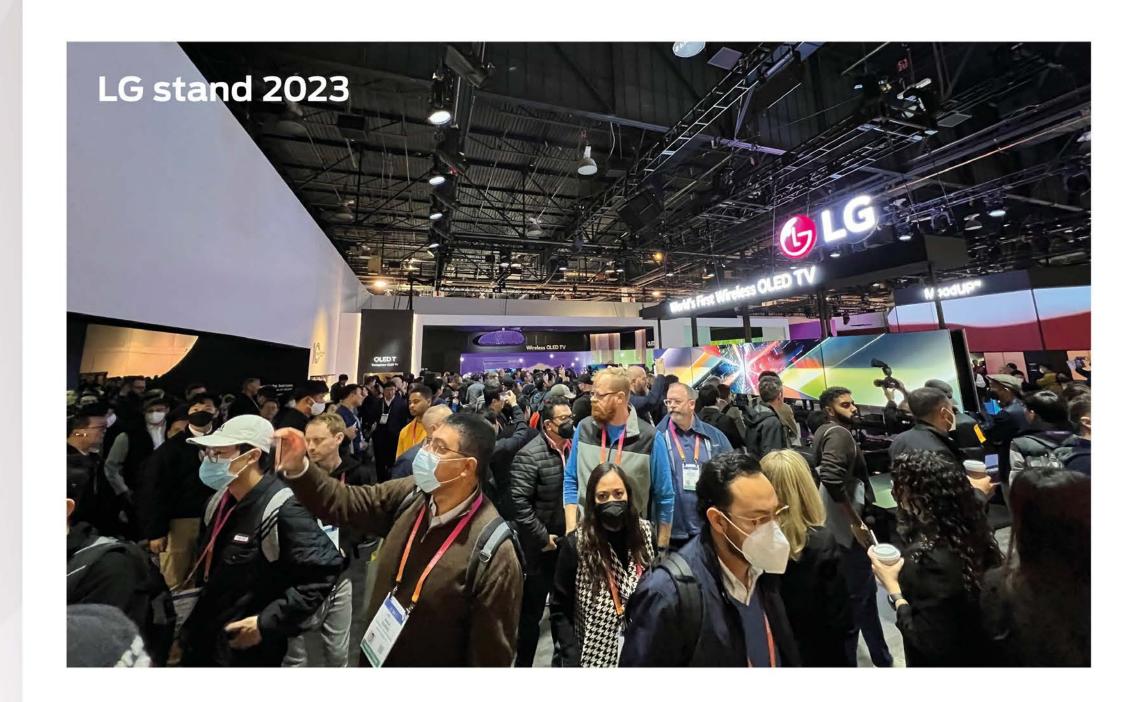


CES 2023

What consumer trends mean for the media industry





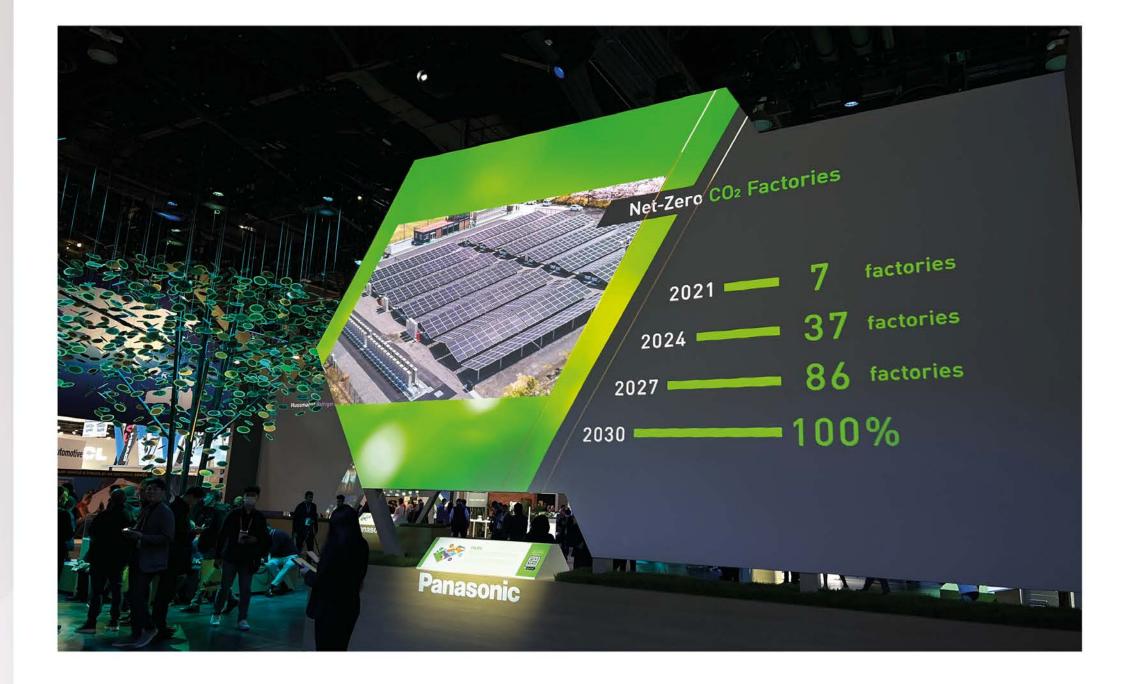




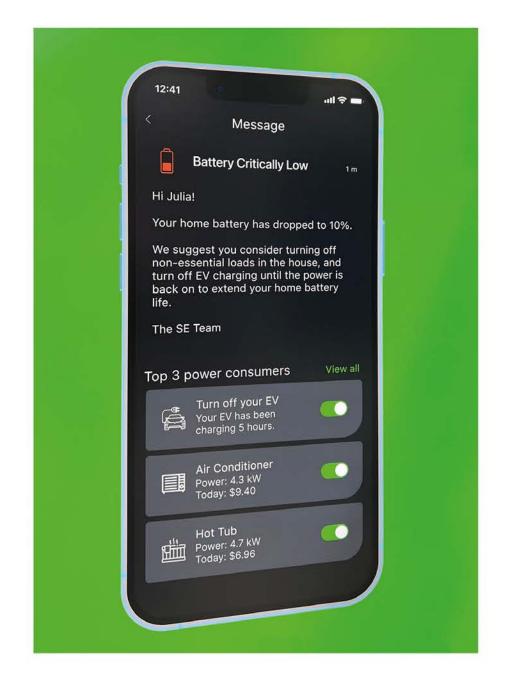
Climate change is driving innovation

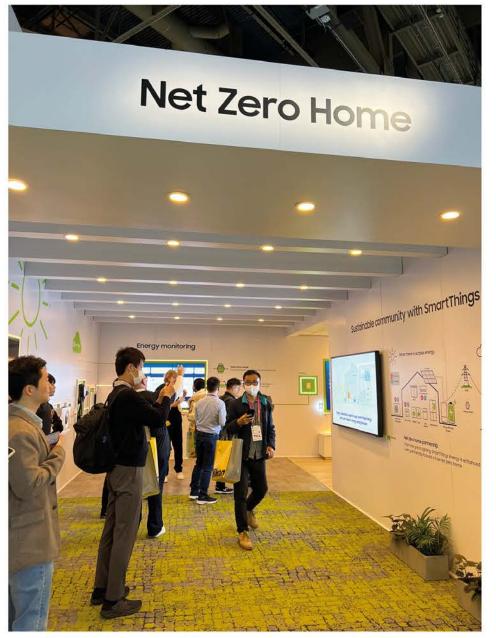














Electricity is the new WiFi











CES 2023 FIVE KEY THEMES

Gaming makes TV seem a thing of the past

dpp[.]

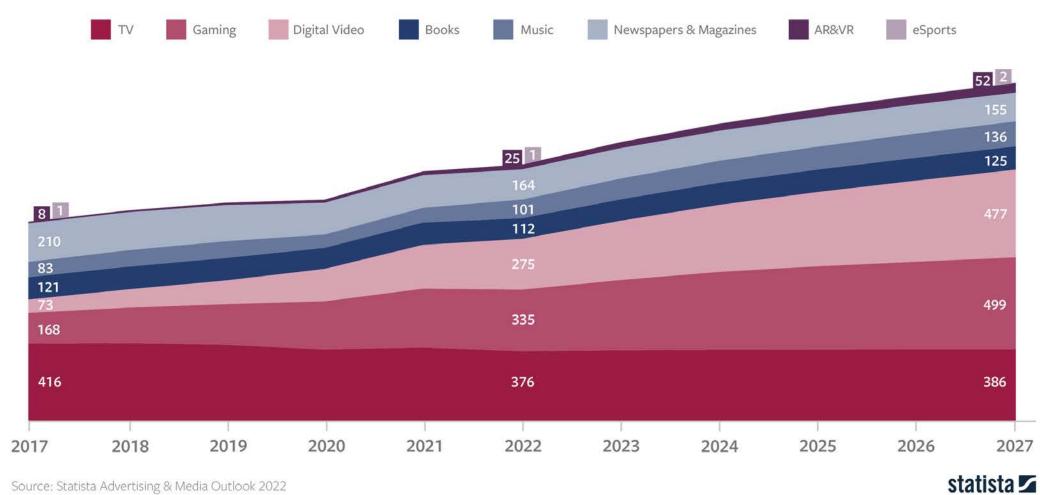








Global media segment revenue development in billion US\$







Global Gaming revenue by segment in billion US\$ and segment share of total market in 2022



Source: Statista Advertising & Media Outlook 2022









Consumer needs are being put first

Simplify your smart home

Matter instantly brings together hundreds of your smart home devices



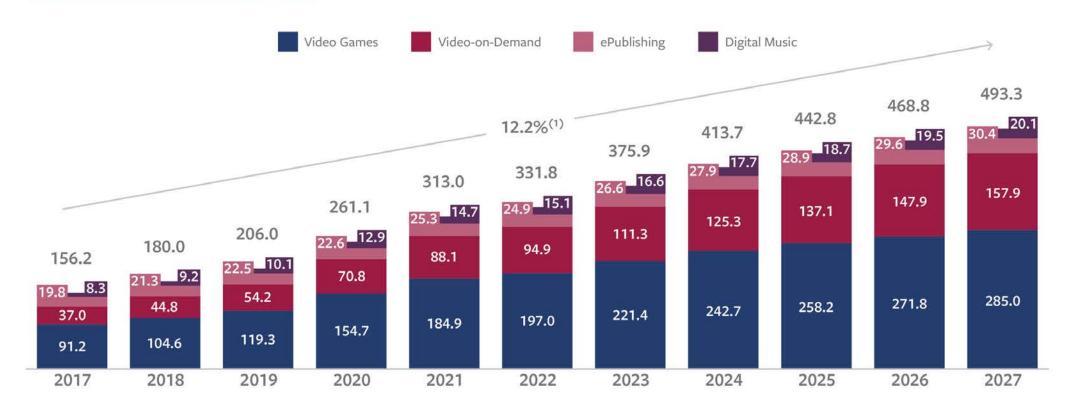






3

Global revenue forecast in billion US\$



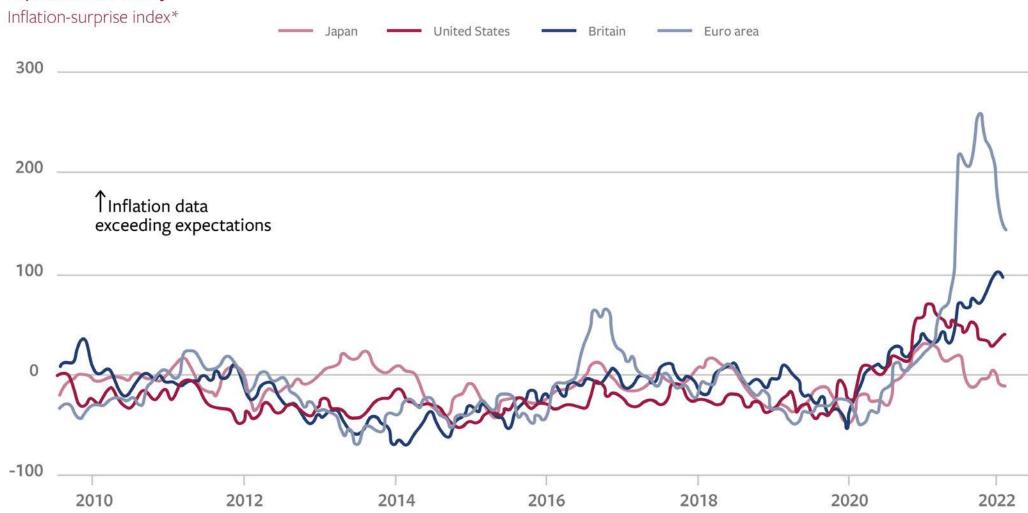
Notes: (1) CAGR: Compound Annual Growth Rate / average growth rate per year Source: Statista Consumer Market Outlook 2022





3







*Weighted historical standard deviations of surprises, basis points Source: Citigroup



Modeled impact on forecast by category (COICOP⁽¹⁾)



Strong negative impact (-5% or less)



Medium negative impact (-3% to -4%)



Slightly negative impact (-1% to -2%)



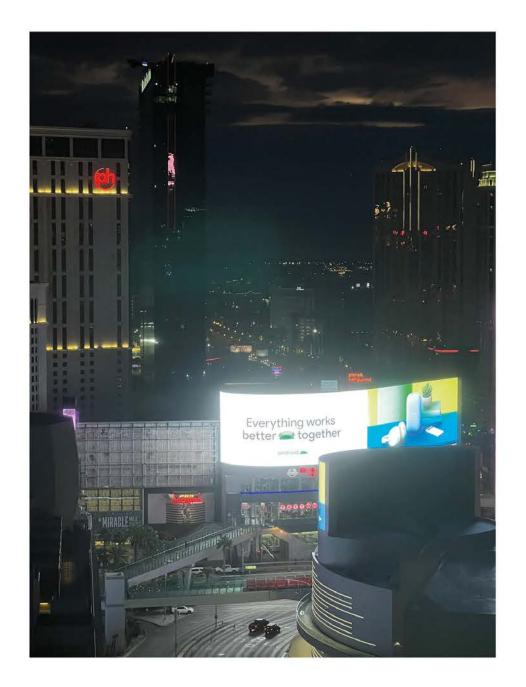
Positive impact (0% to 24%)

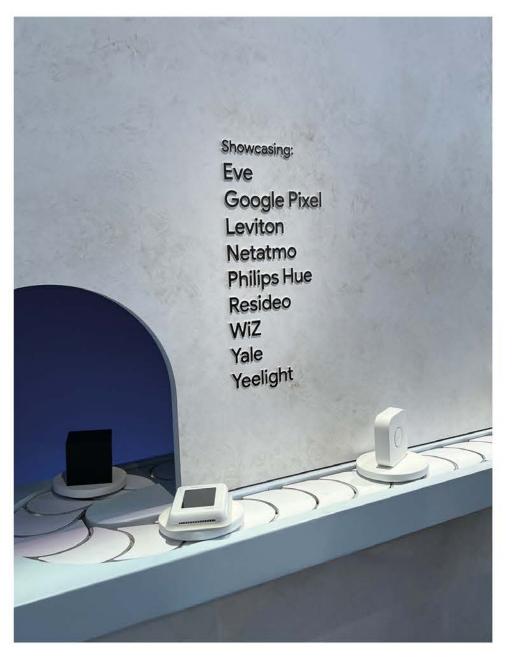
Food	Housing maintenance and repairs	Goods for routine household maintenance	Transportation services	Newspapers, books, and stationery	Social protection	
Non-alcoholic beverages	Water, garbage disposal,etc.	Services for routine household maintenance	Postal services	Package holidays	Insurance	
Alcoholic beverages	Electricity, gas, etc.	Medical products	Telephone and telefax equipment	Education	Financial services n.e.c. ⁽²⁾	
Tobacco	Furniture	Medical services	Telephone and telefax services	Catering services	Other services n.e.c. ⁽²⁾	
Clothing	Household textiles	Purchase of vehicles	Audiovisual, photographic, and information-processing equipment	Accommodation services		
Footwear	Household appliances	Vehicle fuel and oil	Major recreational durables	Personal care products		
Actual rent	Glassware, tableware, etc.	Vehicle parts Other	Other recreational items	Personal care services		
Imputed rent	Tools and equipment for house and garden	Vehicle services	Recreational and cultural services	Personal effects n.e.c. ⁽²⁾		













Reconnect Wi-Fi

When you change your network password or install a new router, reconnecting all devices is no longer a hassle - it's automatic!



CES 2023 FIVE KEY THEMES

The Metaverse is less than the sum of its parts

дрр







"The metaverse is an opportunity of between US\$8tn and US\$13tn through 2030."

PwC Global Media and Entertainment Outlook, 2022-2026



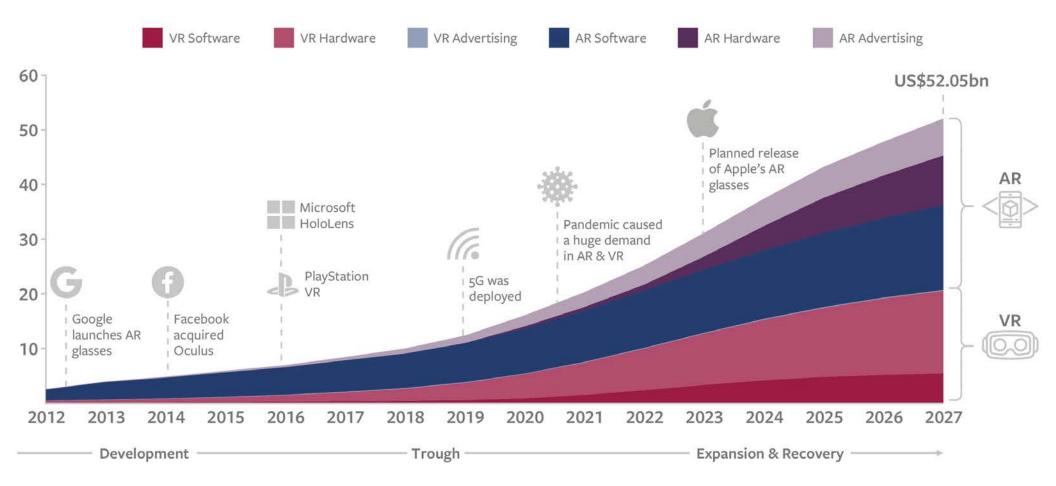
Meta's quarterly operating porfit/loss, by segment



*profit before interest and tax as a share of revenue Source: Meta Platforms



Global AR & VR revenue development in billion US\$(1)

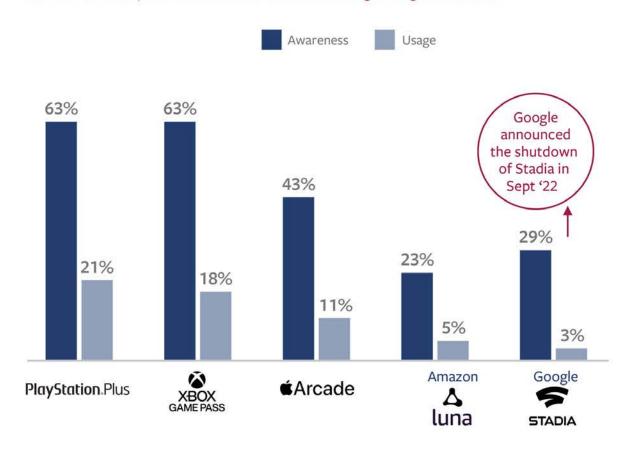








Consumer adoption and awareness of cloud gaming in the U.S.(2)



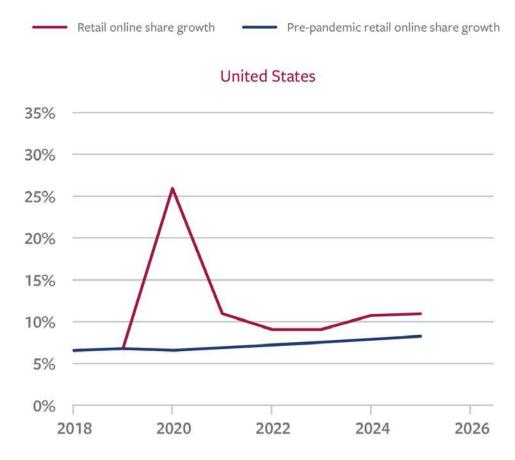
Notes: (1) CAGR: Compound Annual Growth Rate / average growth rate per year (2) 1.244 U.S. adults (18-64 y/o) surveyed Mar-Jul 2022. Usage refers to past 12 months. Source: Newzoo; Statista Global Consumer Survey 2022; Company information





4

Growth rates of retail online shares⁽¹⁾



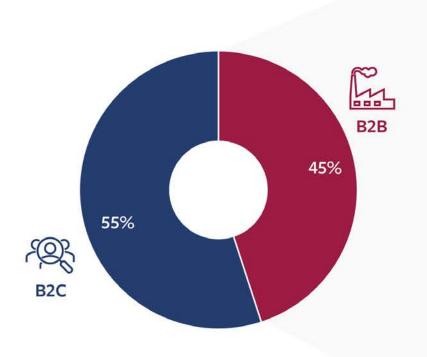
Notes: (1) Preliminary forecast, June 2022 (not published in the Digital Market Outlook so far)
Sources: Statista Digital Market Outlook, June 2022; UK retail sales index; Oxford COVID-19 Government Response Tracker

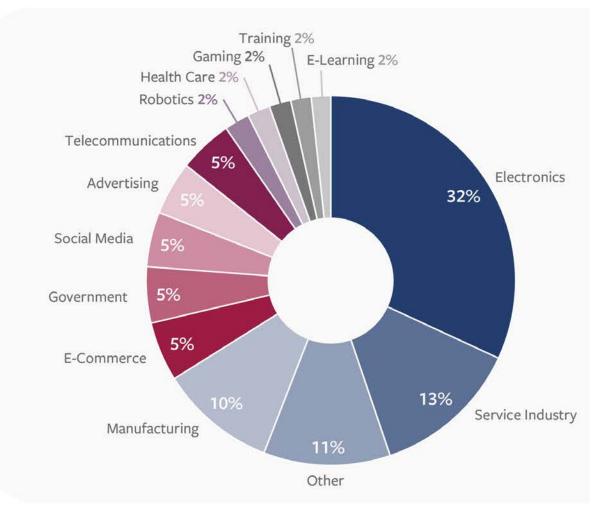
statista 🗷



AR & VR market shares by B2B and B2C in 2022

AR & VR market shares by industry in 2022











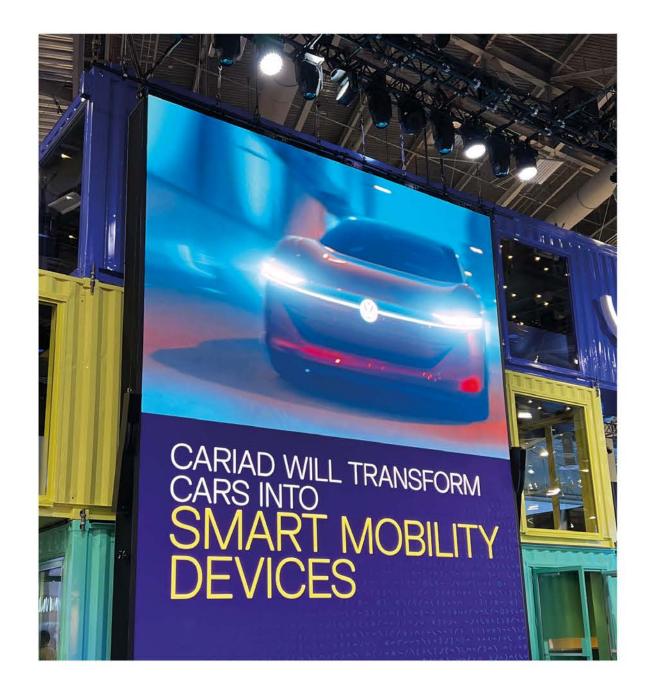
CES 2023 FIVE KEY THEMES

B2B is more important than B2C













Media and Entertainment Industry performance on the Future-Ready Business Benchmark

Overall Index: Score: 63.4	Business p	reparedness	Business performance				
Rank: 3rd	Score / 100	Rank / 8	Score / 100	Rank / 8			
Pillar score	57.4	4	69.5	4			
Firm fundamentals	66.4	3	■ 74.5	8			
Technology	66.7	3	■ 67.2	5			
Talent	52.5	4	75.0	4			
ESG	■ 44.0	5	61.3	3			

Source: Economist Impact (2022). Future-Ready Business Benchmark



The CES Heat Map: 2010-2023

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Video games												•		0
Sustainable tech												•		
Computer hardware												0		36.0
Voice assistant											•	•	•	(4)
AI								•		•	•		0	
Industrial IoT/Smart City				•				•			•	•		0
Smart car				•	•		•	0	0					0
Smart home		2		-				•		•	•		•	•
High end displays	*			•			•	•						
AR/AR/MR/Metaverse					•			0			•			•
Internet OS (Android/iOS)	•	0	0	•		•	•							
Wireless audio					•		0			•		•		
Drones					=		•						*	
Fitness/Wearables							•	•	1.5	0	•	•	•	
Digital health	100		14	•		•	0			•				0
Robotics								•					•	
Immersive/3D audio													•	18.1
Video cameras				•			•			*				
3D printing			-	•	•		•							14.7
Security									•	•				
Smartphones							100							
IPTV (Smart TV)		•	•	•			100						-	40
3D		•	•			140	140							41
Tablet/Second screen	•						14				-			
5G	-			a a	=	120		-		•				



	Technology	CES 2023 Heat Score	Real World Heat Score
	Sustainability tech	9	5
Hotter at CES	Smart home	7	5
	3D	2	_
	Industrial IoT/Smart City	6	8
	Al	6	9
	Wireless audio/hearables	3	6
	Drones		4
Hotter in the	Immersive/3D audio	2	5
real world	3D printing	2	4
	Security	3	7
	Smartphones		9
	IPTV/Smart TV	2	6
	5G		7









Consumers are counting the cost



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The media supply chain is ripe for disruption



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- If consumers don't find you easy to consume, they won't



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- If consumers don't find you easy to consume, they won't
- As content becomes ubiquitous, aggregation is inevitable
- Don't invest in the Metaverse



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